



# Summit Development Program

Make your first career move your best career move.

When you start your career, start with a company that sets you up for long-term success. Join Summit in the rapidly changing \$110 billion electrical distribution industry. The Summit Development Program will give you a built-in advantage. We designed our development program to advance your professional skills, product knowledge, and industry fundamentals — skills that you can bank on for future success.

Summit has a reputation for thorough and demanding technical training programs. From Summit University to the Electrical Products Education Course (EPEC) – Summit continually invests in your improvement and achievement. All we ask is that you bring your unwavering commitment to customers and your relentless pursuit of excellence to work – every day.

**You're proud of who you are. Be proud of who you work for. Join us at Summit.**



*"In the Sales Development Program, you'll learn everything first-hand from both customers and colleagues about electrical distribution."*

**Wyatt Sandoval**  
Current SDP Associate

Launch Your  
**CAREER**  
at **SUMMIT**

For more information about career opportunities at Summit Electric Supply, see [summit.com/careers](https://summit.com/careers) or contact us directly:

**Phone: (800) 225-7858 • Email: [Careers@summit.com](mailto:Careers@summit.com)**



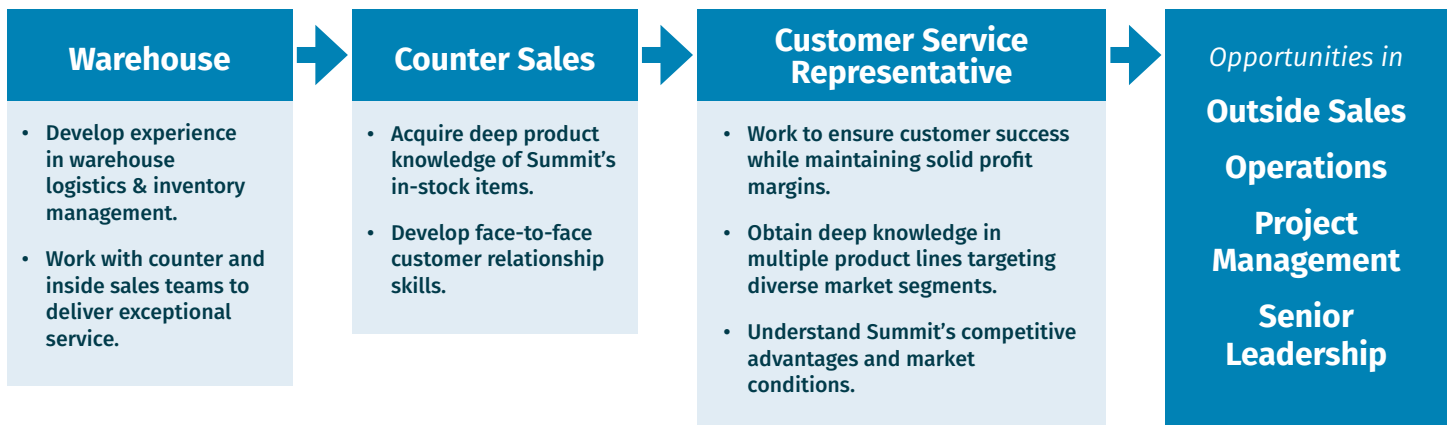
## How the Summit Development Program Works

We've found that associates who spend a good portion of their time in different but critical positions are happier and more engaged. This practice also promotes understanding and better communication across departments. When this variety of experience is combined with expert mentorship and a comprehensive training program, your career becomes more than a job. It's something you can be proud of.

You'll have access to both onsite and online training from leading manufacturers. You can also take the Electrical Products Education Course (EPEC)\*. Electrical distribution leaders recognize EPEC as the cornerstone of sales and product training.

## Typical Summit Development Program Path:

Over your first two years, you'll receive a foundational understanding of Summit's business model. This experience will prove invaluable throughout your sales and management career.



## Our Next Great Story Could be Yours

Summit has a stringent hiring process and exacting business standards because we want every associate to exemplify the values that propelled a once small, privately held New Mexican company with five employees to one of the nation's largest electrical distributors. Today, Summit is a \$500+ million company with locations in 23 U.S. cities, four industry-focused divisions, and customers worldwide.

Our commitment to your success comes with comprehensive benefits, including profit sharing, a 401(k), plus medical, dental, vision, basic life, and long-term disability insurance. Summit also provides for paid vacation, personal leave, and holidays.

EOE, including disability/vets.

\*EPEC is designed by the National Association of Electrical Distributors (NAED).

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